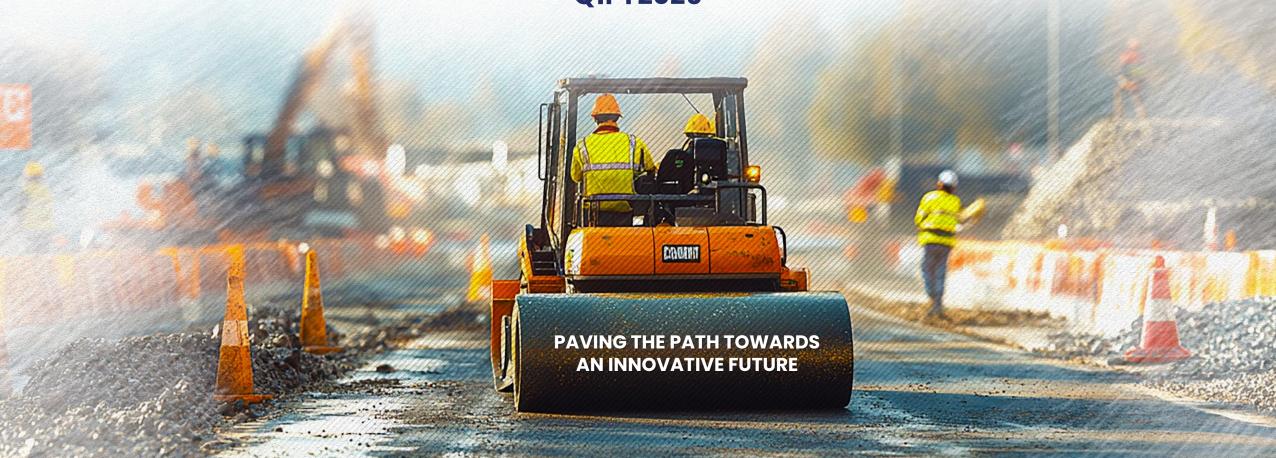


# Markolines Pavement Technologies Limited

Investor Presentation
Q1FY2026



Management Discussion

07
Leadership

Building on Our Legacy

Business Verticals

Growth Strategy

Our Projects & Clienteles

25

Industry Overview

Q1FY26 Summery

Financial Highlights

38
Shareholding Pattern

**TABLE OF** CONTENTS

### MANAGEMENT COMMENTARY





MR. SANJAY B PATIL
Founder, Chairman & Managing Director



Dear Shareholders,

At the outset, I would like to extend my sincere gratitude to each of you for your continued trust and support. Your confidence has been the driving force behind our journey, enabling us to achieve new milestones and build a stronger foundation for the future.

In Q1 FY26, the company delivered a resilient performance driven by strategic project execution across diverse locations, resulting in higher operational efficiencies and improved resource utilization. With an unexecuted order book of Rs. 400 crore as of June 30, 2025, the company has healthy revenue visibility for the next 12–24 months.

Alongside our financial progress, we achieved important corporate milestones during the period. We filed our NSE Mainboard listing application, reflecting our aspiration to enhance visibility and investor reach. We advanced on the merger process, with statutory approvals underway to unlock synergies and consolidate strengths. We migrated to the BSE Mainboard, which has already resulted in increased trading volumes and improved liquidity for investors. These steps mark significant progress in our capital market journey.

With the government's continued thrust on infrastructure spending and growing privatization in the infra-sector, we are confident of capitalizing on sectoral opportunities while setting new benchmarks for efficiency and quality. Looking ahead, our vision is anchored on five key pillars – prioritizing client satisfaction with reliable and innovative solutions, expanding service offerings to meet evolving needs, driving revenue growth by scaling project ticket sizes, leveraging our expertise across adjacent infrastructure sectors and building a leadership position in Infrastructure Operations & Maintenance (O&M).

As we move forward, we remain steadfast in our mission to create sustainable long-term value for all stakeholders. With your continued trust, we are confident of steering the company towards its next phase of growth and success.



# Q1 FY26 HIGHLIGHTS



- Markolines Q1FY26 PAT soars 119% YoY to Rs. 3.79 crore on 44% revenue growth.
- Earnings per share rose to Rs. 1.72 from Rs. 0.90, marking an impressive 91% year-on-year growth.
- Markolines Pavement Technologies Limited migrated from BSE SME Platform to BSE Mainboard, effective June 12, 2025.
- Markolines' unexecuted order book stands strong at Rs. 400 crore as of June 2025.
- Markolines secures Rs. 18.87 crore order for periodic maintenance at Varanasi Aurangabad NH-2 Tollway.
- 6 Markolines secures Rs. 16.76 crore orders from Vadodara Kim Expressway for restoration works.
- Markolines secures Rs. 2.94 crore microsurfacing order from Nxt-Infra CT Highways Pvt. Ltd., to be executed by June 30, 2025.





APPLIED FOR NSE MAINBOARD LISTING

Application filed on 9th August 2025 with NSE, aimed at enhancing visibility, liquidity and investor access.

**MERGER STATUS UPDATE** 

Ongoing progress on the merger process with requisite regulatory and statutory approvals being pursued in line with the planned timeline.

**BSE MAINBOARD MIGRATION** 

Migrated to the BSE Mainboard with a noticeable spurt in trading volumes, reflecting growing investor interest and improved market participation.

5

# **FUTURE VISION**



Increasing top line by strategically growing the average ticket size of projects.

Continuously catering to evolving client needs and enhancing our portfolio of services.

Expanding Service Offerings Driving Revenue Growth Extending our proven skills and capabilities to adjacent infrastructure sectors.

Leveraging Core Expertise

Prioritizing client satisfaction by delivering value-driven, reliable and innovative solutions.

Client-Centric Approach



Leadership in Infra

Aspiring to be the industry leader in Infrastructure Operations & Maintenance, setting benchmarks for efficiency and quality.

# **LEADERSHIP**



### **OUR PROMOTERS**





Mr. Sanjay B Patil
Founder, Chairman & Managing Director

A seasoned professional with over three decades of experience in the road infrastructure sector. Successfully led Markolines' transformation into a multi-service infrastructure provider. Known for hands-on leadership, timely execution and strong customer focus. Holds a Mechanical Engineering degree and serves as a member of ASSOCHAM's National Council on Roads and Highways.



Mr. Vijay R Oswal

Founder & Chief Financial Officer

A dynamic leader with over three decades of experience across infrastructure, finance, manufacturing and international business. His sharp business acumen and strategic planning have propelled Markolines' growth. A qualified Business Performance Coach, he is a Chemical Engineer with a management degree.

### **LEADERSHIP TEAM**





Mr. Praveen Panchal

Mr. Panchal, with 30 years of experience in the Financial Services sector, joins the management team to strengthen business development and finance. His expertise in process management, team leadership and operational planning will support the company's growth. He holds a Bachelor's degree in Commerce from Pune University.



Mr. S P Nagarkar

Director - Technical

A seasoned professional with over three decades of infrastructure experience, leading technology innovation and operational efficiency at Markolines. Experienced in construction and highway asset management, he holds a Bachelor of Science degree and a Post-Graduate Diploma in Business Administration.



Mr. Anil Nikam

Chief Executive Officer

Mr. Anil Nikam, is an infrastructure professional with 30+ years of experience in operations, business development and project management across roads, highways, and energy projects. He holds a Civil Engineering degree from Shivaji University, a Project Management diploma from NICMAR, and a Financial Management program from ICFAI.



# **ORDER BOOK SUMMARY**



### MARKOLINES PAVEMENT TECHNOLOGIES LIMITED

(In Rs. Crore)

Segments	Order Book as on 1 <sup>st</sup> July 2025
Major Maintenance & Repairs (MMR)	111.75
Specialized Construction Segment	285.59
Total	397.34
Orders in pipeline	600+



## **ABOUT THE MARKOLINES**



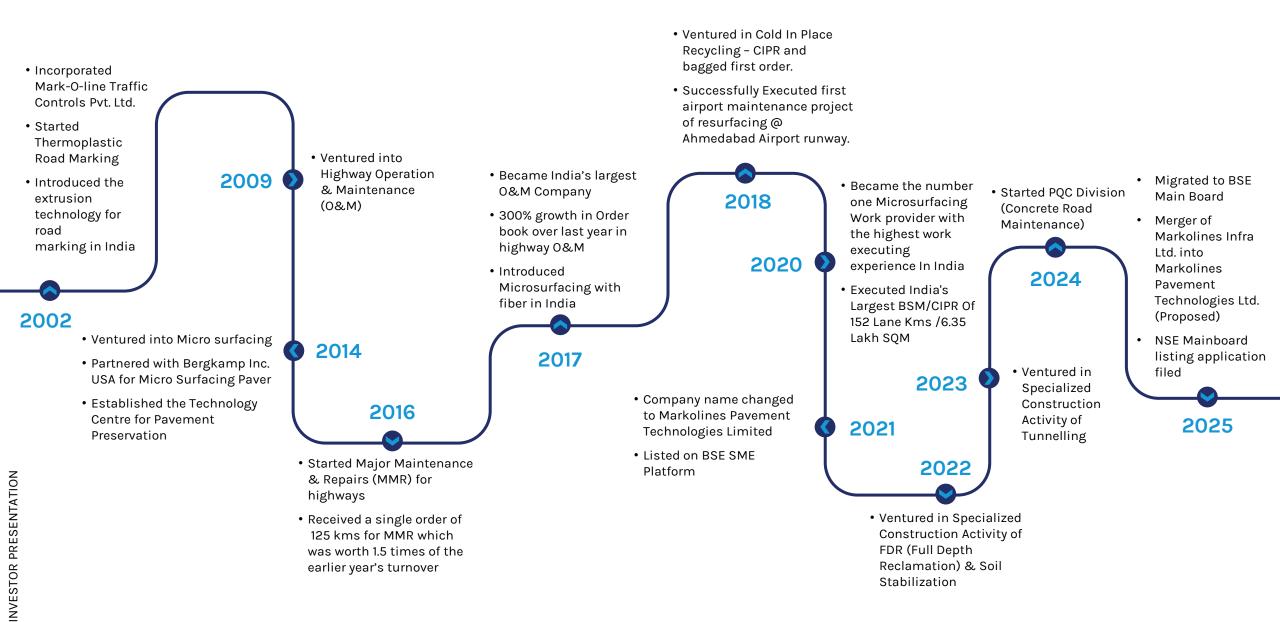
- 1 Founded in 2002 with single Service: Road Marking
- Transformed into India's
  Largest Maintenance
  Company in the highway
  sector
- 3 Only Company in India with a **Technology Centre** for pavement preservation
- 4 India's 1st Highway 0&M

  | company listed on BSE
- 5 PAN India presence



### **OUR JOURNEY**





# **BUSINESS VERTICALS**









SPECIALIZED MAINTENANCE SERVICES



SPECIALIZED CONSTRUCTION SERVICES

# **CORE SERVICES(1)**





HIGHWAY MAINTENANCE



# PREVENTIVE MAINTENANCE

Proactive treatments to address early road deterioration, preserving asset value and extending road life.

#### **Key Services:**

- Micro Surfacing
- Crack Sealing
- Slurry Sealing
- Fog Sealing
- Surface Dressing
- o Chip Seal



# MAJOR MAINTENANCE & REPAIRS (MMR)

Involves removing one or more layers of the existing road and replacing them with new one.

#### **Key Services:**

- o Pavement Milling
- Bituminous Overlay / Resurfacing
- Repair and Rehabilitation of Pavement
- Cold In Place Recycling (CIPR)
- Repair / Replacement of Road Furniture like MBCB, RPM, Blinkers, and Pavement Markings etc.



# RIGID PAVEMENT MAINTENANCE

Specialized maintenance for high-load cement concrete pavements to enhance durability and riding quality.

#### **Key Services:**

- Panel Replacement for structural distresses
- Subgrade & Base Repairs (DLC/GSB)
- Crack Repairs using stitching, stapling, or panel replacement
- Ravelling & Roughness Treatment with specialty chemicals
- Joint Separation & Sealant Repair with micro concrete solutions

# **CORE SERVICES(2)**





# SPECIALIZED MAINTENANCE SERVICES



#### **MICRO SURFACING**

A fast, cost-effective surface treatment that extends road life using advanced microsurfacing and in-house tech backed by global partnerships.

#### **Key Services:**

- Microsurfacing with Suspended Fiber Technology (MS–SFT)
- o Crack Sealing
- o Fog Sealing
- Slurry Sealing
- o Microsurfacing + Rut Filling
- o Surface Dressing / Chip Seal
- Cape Seal (Chip Seal + Microsurfacing)



#### **COLD-IN-PLACE RECYCLING**

A specialized road rehabilitation process that reuses existing asphalt on-site with foamed bitumen/emulsion using in-house machinery for efficient and sustainable pavement restoration.



#### **Key Services:**

- In-place asphalt milling up to 200mm
- Mixing with foamed bitumen/emulsion
- Pavement relaying using recycler, grader, and rollers
- Deep asphalt defect correction (rutting, fatigue cracking, utility cuts)
- Minor profile corrections with minimal traffic disruption



# CORE SERVICES(3)





SPECIALIZED CONSTRUCTION SERVICES



#### **SOIL STABILISATION/ FDR**

Process of enhancing soil strength and moisture resistance using cement, lime or chemical additives.

#### **Applications:**

- Essential for new greenfield highway projects
- Used in Full-Depth Reclamation (FDR) to strengthen base and sub-base layers in existing pavements



#### **TUNNELING**

Construction of artificial underground passages through hills, mountains, or beneath the ground and water for enhanced connectivity, reduced distance and improved logistics.

#### **Industry Applications:**

- o Roads
- o Railways
- o Pipelines



# **OUR COMPETITIVE ADVANTAGES**



Excellent Regional & cultural understanding





Paving the path towards innovative future by introducing newest technologies in India

Strict adherence to SOPs & Ethical practices







Focus on Health, Safety, Security & **Environment (HSSE)** 

Strong, Integral & Experienced **Executive Team** 







**Customer Centric & Proactive** approach

Efficient Contingency & Risk Management







Establishing latest Technology (Introduced Micro Surfacing with Fiber in India)

100% Compliance of statutory requirements

### **KEY DRIVERS**



#### MARKET LEADERSHIP

Markolines enjoys the clear leadership in the Highway Maintenance Segment. It is the only Company in India providing exclusive and complete array of services in Highway O&M.

#### TRACK RECORD

Markolines have a strong track record of Operation and Maintenance of Highway assets. Their growth in turnover over last few years is a proof that they are preferred vendor and contractor for their clients. Their clientele includes all the major players in the industry.

#### **EXPERIENCED TEAM**

The Founders/Directors are active in the business. They are the driving force, giving leadership and direction to the business. Markolines has a very stable Operation / Execution team. The Attrition in the team is very low. Most of the team members have been with Markolines since long time.

#### **ROBUST BUSINESS MODEL**

Markolines is a largest and only 0&M company offering one-stop solution for complete range of Highway Maintenance Services. Markolines has an experience of managing more than 20000 lane kms of National Highway in India.

#### FIRST MOVER ADVANTAGE

A key growth driver for Markolines is its early adoption of emerging technologies, leading to a market-leading position in India for Microsurfacing and Cold In-Place Recycling in both quality and volume, along with ventures into soil stabilization.

#### **CHANGING TRENDS-ENTRY OF INTERNATIONAL FUNDS**

Changing Indian market

International Funds entering Indian highway O&M business. Markolines is a preferred vendor with all Multinational/Domestic Funds/InvITs.

#### STRONG ORDER BOOK

Markolines unexecuted order book of Rs. 400 crore as on June 30, 2025, with an additional Rs. 600+ crore in pipeline at various stages of finalization. The strong renewal cycle of roads every 5–7 years, coupled with Markolines' market leadership, supports healthy order conversion visibility.

# HUGE POTENTIAL DUE TO STRONG INFRASTRUCTURE GROWTH

Owing to the strongly growing road and highway network, there is huge scope for improving the quality of roads and thereby the need for Specialized Maintenance Services

### **SWOT ANALYSIS**





Established expertise in road infrastructure and highway maintenance.

- Strong portfolio of completed projects across national and state highways.
- Skilled workforce with domain-specific knowledge and on-ground experience.
- In-house capabilities for both routine and specialized maintenance
- · Strong and long-standing relationships with clients as well as regulatory and government authorities.
- Proven track record of adhering to timelines and quality standards.
- · Ability to offer end-to-end solutions, including planning, execution and asset management.



WEAKNESS

- This industry demands highly skilled workforce which is currently impacted due to a high demand in workforce.
- Dependence on government contracts, making revenue vulnerable to policy and budget changes.
- · High capital expenditure and operational costs.
- Delays in client payments can significantly impact cash flow and overall profitability.



**OPPORTUNITIES** 

- India has the second-largest road network in the world, which continues to expand rapidly.
- Increased government focus on infrastructure development, supported by rising budget allocations.
- Growing interest from the private sector and influx of overseas investments in infrastructure projects.
- Leadership advantage and limited number of market players offers a competitive edge.
- Potential for expansion into international and neighbouring developing markets with similar infrastructure demands.

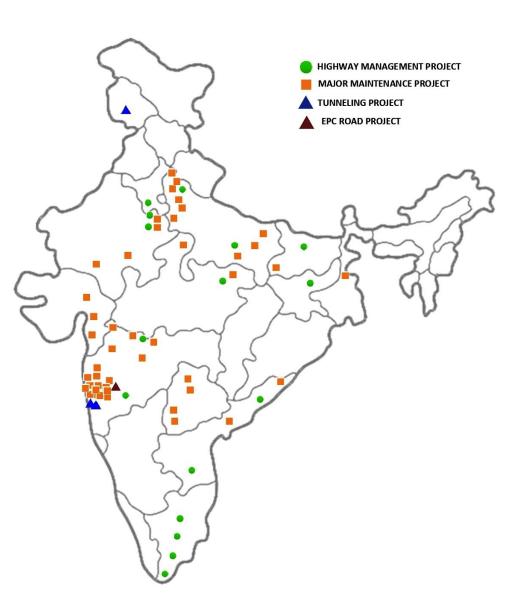


**THREATS** 

- Fluctuating prices of raw materials and fuel can adversely affect project cost structures.
- Natural disasters and extreme weather conditions can disrupt maintenance schedules and impact road safety.
- · Intensifying competition within the industry could affect the market share and profitability.

# **OUR PROJECTS**







Founded in 2002 with single services: Road Marking, the company is today running several projects across the length and breadth of the country.

### **OUR CLIENTELE**





Cube Highways and Transport Assets Advisors Pvt. Ltd.



Interise Trust



Nxt-Infra Trust



Tata Realty & Infrastructure Ltd.



**ROADIES** 



Highway Concessions One Pvt. Ltd.



Safeway Concessions



L&T Infrastructure Finance Company Ltd.



Maharashtra - State Infrastructure Development Corporation



Mumbai Metropolitan Region Development Authority



Public Works Developemenet



Gram Vikas Vibhag-UP



New Mumbai Municipal Corporation



National Highway Authority of India



**Pune Municipal Corporation** 



Brihanmumbai Municipal Corporation



**Surat Municipal Corporation** 



Government of Uttarakhand



Pradhan Mantri Gram Sadak Yojana



Ircon Soma Tollway Pvt. Ltd.



INVESTOR PRESENTATION

Engineering India Limited



Hindustan construction Company Limited



Peak Infrastructure Management Services



Navayuga Engineering Company Limited



Nagarjuna Construction Company Ltd.



Ashoka Buildcon Limited



Athaang Infrastructure Pvt Ltd

### **APPRECIATION & AWARDS**





Certificate of Appreciation for Zero – Lost Time Injuries by WUTPL



Certificate of Appreciation Zero-Incident by WATL



Certificate of Appreciation for Incident-free Project Execution by UEPL



Certificate of Appreciation for Incidentfree Project Execution by ISTPL



Certificate of Appreciation for Zero – Lost Time Injuries by DATRPL



Certificate of Appreciation for Implementation & Maintaining Good HSE Practices by MBL GSY



Certificate of Appreciation for Zero – Lost Time Injuries by NIRMAL BOT





# **INDUSTRY OVERVIEW**



# **INDUSTRY OVERVIEW (INDIA) 2024-25**









#### NATIONAL HIGHWAY NETWORK

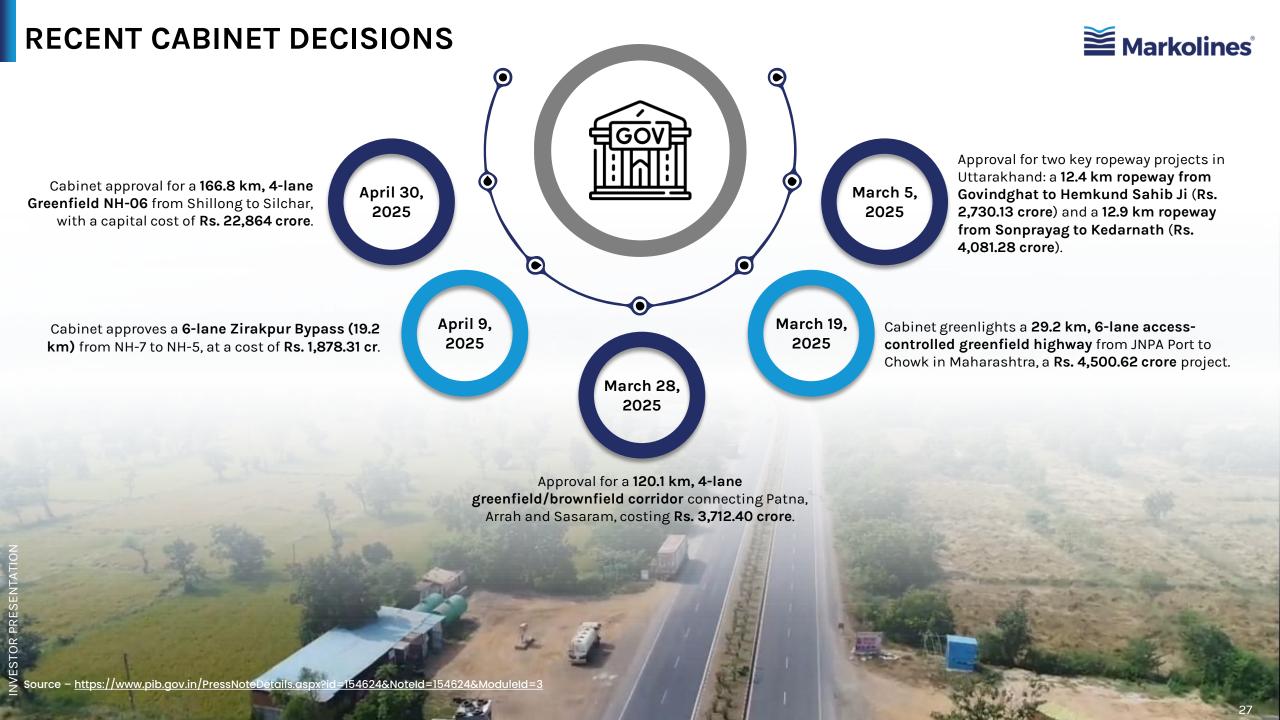
India has witnessed a massive expansion in total NH Network Increased from 91,287 km in March 2014 to 146,342 km now. (Source)

AVERAGE PACE OF NATIONAL HIGHWAY

The average construction pace of national highways increased significantly—from 11.6 km per day (2014) to 34 km per day (Jun 2025). (Source)

# INVESTMENT MONETIZATION

NHAI Completes Largest InvIT Monetization of Over Rs. 18,000 Crore. (Source)



# DEVELOPMENT AND MAINTENANCE OF NATIONAL HIGHWAYS...1/2



Bharatmala Pariyojana was approved by Government of India covering a length of 34,800 km with an estimated cost of Rs. 5.35 lakh crore to improve connectivity and reduce logistics cost in the country.

Projects covering a total length of 26,425 km have been awarded under Bharatmala Pariyojana. Till March 2025, 20,378 km has been constructed as part of Bharatmala Pariyojana.

The status of various components of Bharatmala Pariyojana as on 31 December 2024 is as under:

Economic Corridors Inter Corridors Roads Feeder Roads National Corridors National Corridor Efficiency Improvement Expressways	8,737 2,889 973 1,777 824	5,986 2,108 540 1,394 732
Feeder Roads National Corridors National Corridor Efficiency Improvement Expressways	973 1,777 824	540 1,394
National Corridors  National Corridor Efficiency Improvement  Expressways	1,777 824	1,394
National Corridor Efficiency Improvement  Expressways	824	
Expressways		732
·		
	2,422	1,791
Border Roads & International Connectivity Roads	1,619	1,400
Coastal Roads	77	72
Port Connectivity Roads	348	120
Balance Road Works under NHDP	6,758	5,058
Balance Road Works under NHDP  Grand Total	26,425	19,201
Source - MoRTH/AR-24-25		

# DEVELOPMENT AND MAINTENANCE OF NATIONAL HIGHWAYS ...2/2



Total aggregate length of 26,425 km with a total capital cost of Rs. 8,53,656 crore has been approved and awarded till date under Bharatmala Pariyojana (including 6,758 km length of residual NHDP). No further projects are now being taken up under Bharatmala Pariyojana.

Mode wise status of works awarded under Bharatmala Pariyojana is as under:

Mode Of Implication	Length (km)  Awarded Total Capital  Cost (Rs. In Cr.)		Length (%)
EPC	14,748	4,06,024	55.81%
HAM	11,269	4,36,522	42.64%
BOT Toll	408 11,111		1.55%
Grand Total	26,425	8,53,656	100%

Source - MoRTH/AR-24-25

# DEVELOPMENT OF EXPRESSWAYS AND ACCESS CONTROLLED CORRIDORS...1/4



MoRTH is developing 27 Greenfield corridors of 9,860 km length at a total capital cost of Rs. 4,22,851 crore. Ambala - Kotputli corridor has been opened to public traffic. Sections of Delhi- Mumbai Expressway (Delhi - Lalsot, Jhalawar (Rajasthan) - MP/Gujarat Border, sections of Gujarat), Amritsar - Jamnagar Corridor (Rajasthan Section), Hyderabad - Vishakhapatnam Corridor (Suryapet - Khammam Section) and Indore - Hyderabad Corridor (Maharashtra Section) have been dedicated to the nation.

#### A. Summary of Greenfield Corridors being developed by MoRTH

Mode Of Implication	Number of Corridors	Length (km)	Total Capital Cost (Rs. In Cr.)
Expressways	5	2,489	1,68,488
Access Controlled	22	7,370	2,54,363
Total	27	9,860	4,22,851

#### B. List of Greenfield Expressways being developed by MoRTH

	Corridor Name	Length (km)	Total Capital Cost (Rs crore)	Target Completion Year
	Delhi - Mumbai Expressway	1,386	1,03,636	FY 24-25
	Ahmedabad - Dholera	109	4,372	FY 24-25
	Bengaluru - Chennai	262	17,356	FY 24-25
	Delhi - Amritsar - Katra	669	38,905	FY 25-26
TION	Kanpur – Lucknow Expressway	63	4,219	FY 25-26
ENTAT	Expressways Total  Source - MoRTH/AR-24-25	2,489	1,68,488	
PRES	Source - MoRTH/AR-24-25			
TOR				
INVESTOR				
=				

# **DEVELOPMENT OF EXPRESSWAYS AND ACCESS CONTROLLED** CORRIDORS...2/4



List of Access Controlled Corridors being developed by MoRTH

Corridor Name	Length (km)	Total Capital Cost (Rs crore)	Target Completion Year
Ambala - Kotputli	313	11,375	Completed
Amritsar - Bhatinda - Jamnagar	917	23,203	FY 25-26
Raipur - Vishakhapatnam	465	17,273	FY 24-25
Hyderabad - Vishakhapatnam	222	6,104	FY 24-25
UER II	75	7,234	FY 23-24
Chennai - Salem	277	7,549	FY 26-27
Chittor - Thatchur	116	4,966	FY 25-26
Bangalore Ring Road	280	11,367	FY 26-27
Delhi - Saharanpur - Dehradun	239	13,101	FY 24-25
Durg - Raipur Arang	92	3,454	FY 25-26
Hyderabad - Raipur	335	10,118	FY 26-27
Surat - Nashik - Ahmednagar - Solapur	730	24,812	FY 26-27
Source - MoRTH/AR-24-25			

# DEVELOPMENT OF EXPRESSWAYS AND ACCESS CONTROLLED CORRIDORS...3/4



List of Access Controlled Corridors being developed by MoRTH

Corridor Name	Length (km)	Total Capital Cost (Rs crore)	Target Completion Year
Solapur - Kurnool - Chennai	329	11,237	FY 25-26
Indore - Hyderabad	525	14,007	FY 24-25
Kharagpur - Moregram	231	10,247	FY 26-27
Kota - Indore (Garoth to Ujjain)	135	2,695	FY 24-25
Nagpur - Vijayawada	401	12,745	FY 25-26
Tharad - Deesa - Mehsana - Ahmedabad	214	10,534	FY 26-27
Bengaluru - Kadappa - Vijayawada EXP	342	14,195	FY 25-26
Varanasi - Ranchi - Kolkata	612	23,200	FY 26-27
Kota - Etawah Expressway	412	12,733	FY 26-27
Mohali - Sirhind - Khanna Bypass - Malerkotla - Barnala	108	2,214	FY 26-27
Access Controlled Total	7,370	2,54,643	

Source - MoRTH/AR-24-25

# **DEVELOPMENT OF EXPRESSWAYS AND ACCESS CONTROLLED** CORRIDORS...4/4



Cabinet Committee on Economic Affairs (CCEA) has conveyed approval for development, maintenance, and management of a 166.80 km 4-lane Greenfield accesscontrolled National Highway (NH-06) from Mawlyngkhung (near Shillong, Meghalaya) to Panchgram (near Silchar, Assam) at a cost of ₹22,864 crore, as on 30 April, 2025:

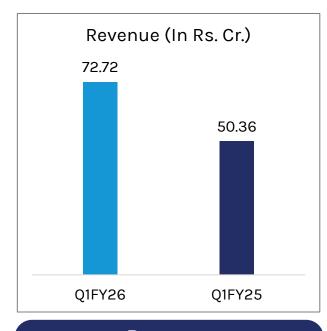
8 Greenfield Highway are the following:

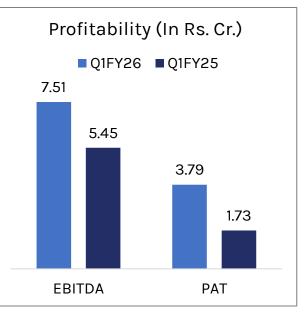
Corridor Name	State	Length (km)	Total Capital Cost (Rs. crore)
Agra – Gwalior	Uttar Pradesh, Madhya Pradesh	88	4,613
Kharagpur – Moregram	West Bengal	231	10,247
Tharad - Deesa - Mehsana - Ahmedabad	Gujarat	214	10,534
Ayodhya Ring Road	Uttar Pradesh	68	3,935
Pathalgaon – Gumla section of Raipur- Ranchi	Chhattisgarh, Jharkhand	137	4,473
Kanpur Ring Road	Uttar Pradesh	47	3,298
Northern Guwahati Bypass and Widening/ Improvement of Existing Bypass on NH 27	nprovement of Assam 121	121	5,729
Elevated Nashik Phata – Khed Corridor	Maharashtra	30	7,827
Total		936	50,655
Total Source - MoRTH/AR-24-25			

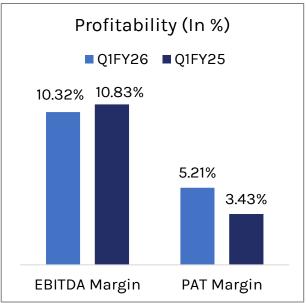


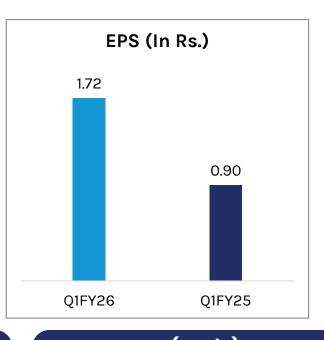
# FINANCIAL HIGHLIGHTS (Q1FY25vsQ1FY26) (CONSOLIDATED\*)

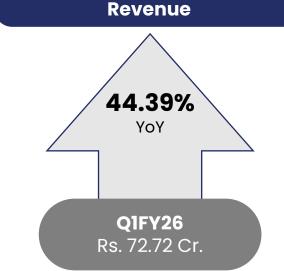




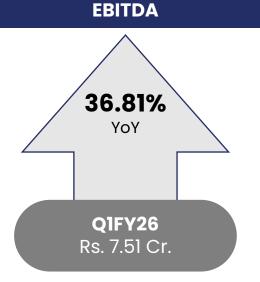


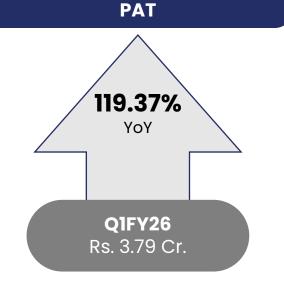


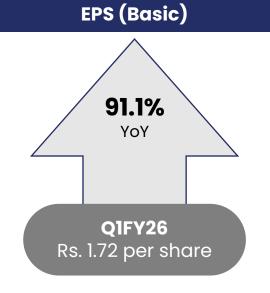




INVESTOR PRESENTATION



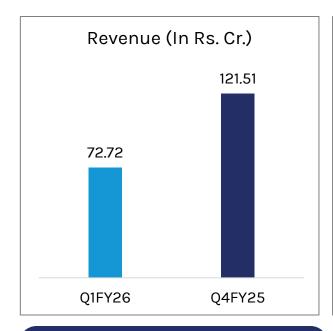


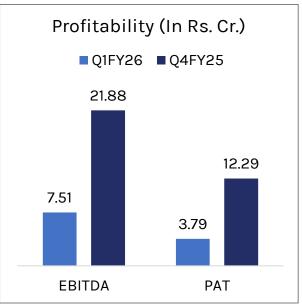


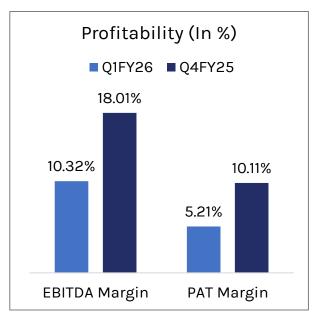
<sup>\*</sup> Includes financials of Subsidiary & Associate company.

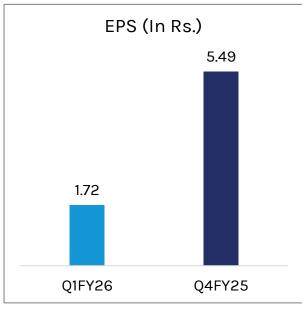
# FINANCIAL HIGHLIGHTS (Q4FY25vsQ1FY26) (CONSOLIDATED\*)

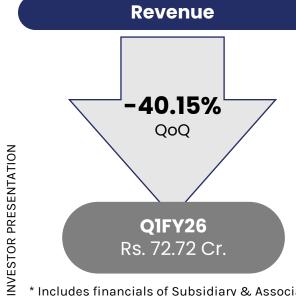


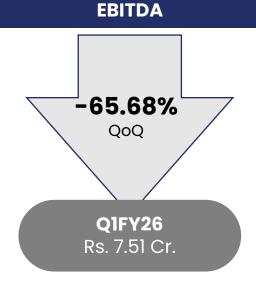




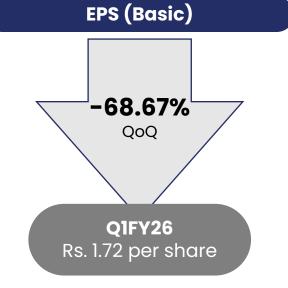








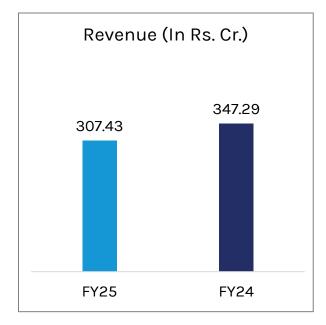


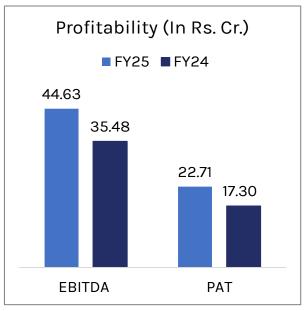


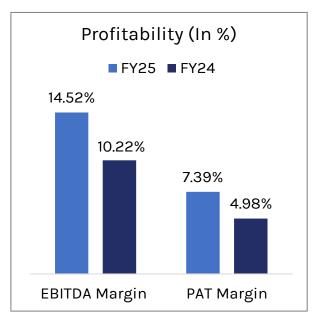
<sup>\*</sup> Includes financials of Subsidiary & Associate company.

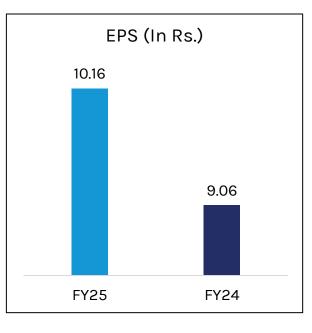
# FINANCIAL HIGHLIGHTS (FY24vsFY25) (CONSOLIDATED\*)

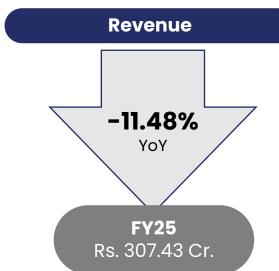




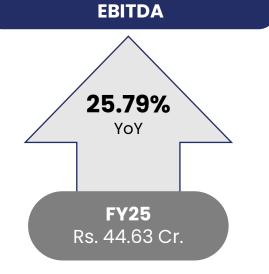


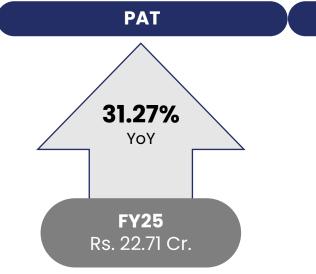


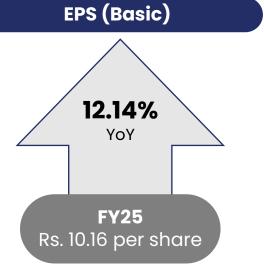




INVESTOR PRESENTATION







<sup>\*</sup> Includes financials of Subsidiary & Associate company.



# QUARTERLY & ANNUAL PROFIT & LOSS STATEMENT (CONSOLIDATED\*) Markolines

							(Amo	ounts in Rs. Crore
Particulars	Q1FY26	Q1FY25	Q4FY25	YoY (%)	QoQ (%)	FY25	FY24	YoY (%)
Income from Operations	72.72	50.36	121.51	44.40	-40.15	307.43	347.29	-11.48
Other Income	1.60	0.65	2.16	146.15	-25.92	6.49	4.14	56.76
Total Income from Operations	74.32	51.01	123.67	45.70	-39.90	313.92	351.43	-10.867
Cost of Materials Consumed	17.05	7.33	45.62	132.61	-62.62	112.45	109.66	2.54
Employees Expenses	4.25	4.47	4.73	-4.92	-10.15	19.21	23.56	-18.46
Other Expenses	45.51	33.76	51.44	34.80	-11.53	137.63	182.73	-24.68
Total Expenses	66.81	45.56	101.79	46.64	-34.36	269.31	316.36	-14.86
EBITDA	7.51	5.45	21.88	37.80	-65.68	44.63	35.48	25.79
EBITDA Margin (%)	10.32	10.83	18.01	-51 bps	-769 bps	14.52	10.22	430 bps
Depreciation	1.65	1.68	1.96	-1.79	-15.82	7.50	5.00	50.00
Interest	0.55	1.46	2.83	-62.33	-80.57	7.14	5.08	40.55
Profit Before Tax	5.31	2.31	17.09	129.87	-68.93	29.99	25.40	18.07
PBT Margin (%)	7.30	4.59	14.06	271 bps	-676 bps	9.76	7.31	245 bps
Provision for Tax	1.52	0.58	4.80	162.07	-68.33	7.28	8.10	-11.11
Profit After Tax	3.79	1.73	12.29	119.08	-69.16	22.71	17.30	31.27
PAT Margin (%)	5.21	3.43	10.11	176 bps	-490 bps	7.39	4.98	241 bps
Basic EPS (Rs.)	1.72	0.90	5.49	91.11	-68.67	10.16	9.06	12.14
Diluted EPS (Rs.)	1.72	0.90	5.47	91.11	-68.56	10.11	9.06	11.58
* Includes financials of Subsidiary & Associate comp	any.							

<sup>\*</sup> Includes financials of Subsidiary & Associate company.

# ANNUAL PROFIT & LOSS STATEMENT (CONSOLIDATED\*)



(Amounts in Rs. Crore)

Particulars	FY22	FY23	FY24	FY25
Revenue from Operations	186.64	311.80	347.29	307.43
Other Income	0.26	0.63	4.41	6.49
Total Income from Operations	186.90	312.43	351.43	313.92
Total Cost of Materials Consumed	34.70	31.67	109.66	112.45
Employee Expense	40.10	42.67	23.56	19.21
Other Expense	89.08	209.85	182.31	137.63
Total Expenditure	163.87	284.19	315.94	269.29
EBITDA	22.82	27.95	35.49	44.63
EBITDA Margin (%)	12.23	8.96	10.22	14.52
PBT	14.89	22.38	25.40	29.99
PBT Margin (%)	7.98	7.18	7.31	9.76
Provision for Tax	4.57	6.63	8.10	7.28
Profit After Tax	10.10	15.75	17.30	22.71
PAT Margin (%)	5.41	5.05	4.98	7.39
Basic EPS (Rs.)	6.08	8.24	9.06	10.16
Diluted EPS (Rs.)	6.08	8.24	9.06	10.11

<sup>\*</sup> Includes financials of Subsidiary & Associate company.



INVESTOR PRESENTATION





**26%**PBT CAGR
FY22-25



31% PAT CAGR FY22-25

# **BALANCE SHEET (CONSOLIDATED\*)**



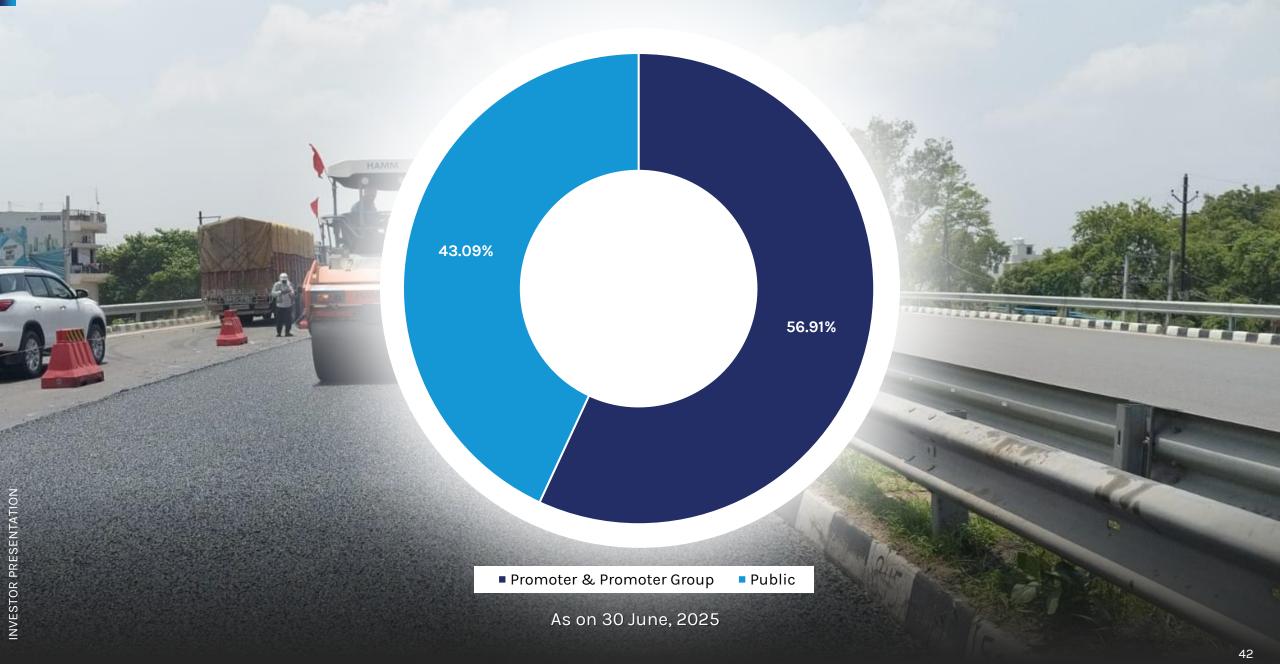
Equity & Liabilities	FY22	FY23	FY24	FY25
Share Capital	19.11	19.11	19.11	22.00
Reserves & Surplus	51.92	66.71	82.68	148.23
Money Received Against Share Warrants	-	-	-	6.48
Shareholders Funds:	71.03	85.82	101.79	176.72
Long-Term Borrowings	13.63	14.90	20.47	19.14
Long-Term Provisions	1.18	1.62	0.45	0.48
Non-Current Liabilities	14.81	16.52	20.92	19.62
Short-Term Borrowings	13.21	15.65	38.28	43.89
Trade Payables	10.46	35.43	56.51	48.32
Other Current Liabilities	5.72	7.50	16.47	20.30
Short-Term Provisions	20.33	27.08	6.38	7.06
Current Liabilities	49.72	85.65	117.64	119.57
TOTAL LIABILITIES	135.56	187.99	240.35	315.90
* Includes financials of Subsidiary & Associate comp Note: As per Accounting Standards.	any.			

			(Amounts	in Rs. Crore)
Assets	FY22	FY23	FY24	FY25
Property, Plant & Equipment	8.91	21.11	29.84	32.76
Non-Current Investment	0.01	8.38	10.30	18.73
Deferred Tax Assets (Net)	0.80	0.98	0.72	0.92
Long Term Loans and Advances	0.18	0.18	0.10	0.10
Non-Current Assets	9.89	30.64	40.95	52.51
Inventories	14.05	23.54	22.78	7.96
Trade Receivables	58.41	76.08	121.00	183.93
Cash and Cash Equivalents	1.60	0.34	16.18	14.77
Short-Term Loans and Advances	5.05	7.50	9.08	8.26
Other Current Assets	46.55	49.88	30.35	48.46
Current Assets	125.66	157.35	199.39	263.38
TOTAL ASSETS	135.56	187.99	240.35	315.90

<sup>\*</sup> Includes financials of Subsidiary & Associate company. Note: As per Accounting Standards.

# SHAREHOLDING PATTERN





## **DISCLAIMER**



This document includes certain forward-looking statements which are tentative, based on current expectations of the management of Markolines Pavement Technologies Limited. These statements are based on management's current expectations or beliefs and are subject to uncertainty and changes in circumstances. Actual results may vary materially from those expressed or implied by the statements herein due to changes in economic, business, competitive, technological and/or regulatory factors, exchange rate fluctuations, cash flow projections, interest, and other costs. Markolines, its directors and any of the affiliates or employees are under no obligation to and expressly disclaims any such obligation to, update or alter its forward-looking statements, whether as a result of new information, future events, or otherwise. Markolines does not undertake any obligation to revise or update any forward-looking statement that may be made from time to time by or on behalf of the Company.



#### **Registered Office**

502, A Wing, Shree Nand Dham, Sector-11, CBD Belapur, Navi Mumbai - 400614, Maharashtra, India

#### **Corporate office**

6th Floor, Wing-A, Shree Nand Dham, Sector-11, CBD Belapur, Navi Mumbai - 400614,

Maharashtra, India

Phone: +91 22 6266 11 11 (30 Lines)

Email: info@markolines.com



